CMMA - MEDEC EXPORT CLUB

SPECIAL THANKS TO OUR PARTNERS

cmma Canadian MedTech Manufacturers' Alliance a MEDEC affiliate

EDC

KUEHNE+NAGEL

CMMA-MEDEC EXPORT CLUB
The Mexican Market

Exporting Medical Devices to Mexico is certainly not without its challenges. This seminar is intended to demystify the process of selling, transporting and distributing medical devices into the (private) healthcare system in Mexico. Briefings will also include credit risk management and financing support as well as government programs and services. Learn about EDC's buyer and supply chain match-making programs.

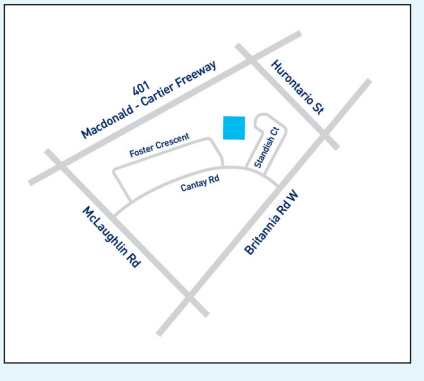
DATE
Tuesday, May 29, 2012

TIME
8:00 am to 12:00 noon

REGISTRATION
CMMA-MEDEC Members and Non-Members $25 plus tax
Register at: www.medec.org/en/content/events
For more information call 416.641.2748

**** Space is limited, register early ****

LOCATION
KUEHNE + NAGEL
77 Foster Crescent
Mississauga, Ontario
L5R 0K1
Tel: (905) 502-4150



Cancellation Policy: *Cancellations must be received in writing by May15, 2012 to qualify for a refund. Substitutions are permitted. Failure to show will result in full fee charge. Registrations become effective only when payment has been received by MEDEC. Payment must be received prior to the start of the workshop.*

AGENDA

8:00 AM
Registration and continental breakfast

8:30 AM
Welcome and Overview
Mary Palmer, Executive Director, CMMA

8:50 AM
Trade Creation - Joseph Rios, Export Development Canada

9:20 AM
Products & Services - Jessica Craig, Export Development Canada

9:45 AM - Coffee Break and Networking

10:00 AM
Logistics of Exporting & Distributing in Mexico
Kuehne + Nagel

11:00 AM
Ontario Ministry of Economic Development & Innovation (MEDI) - Rowena Dias

11:15 AM
Department of Foreign Affairs & International Trade (DFAIT) - Anona Lukawiecki-Vydelingum

11:30 AM
Question & Answer and Networking

12:00 noon
Adjournment
Optional K+N Pharma/Healthcare Facility Tour

MEDEC

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